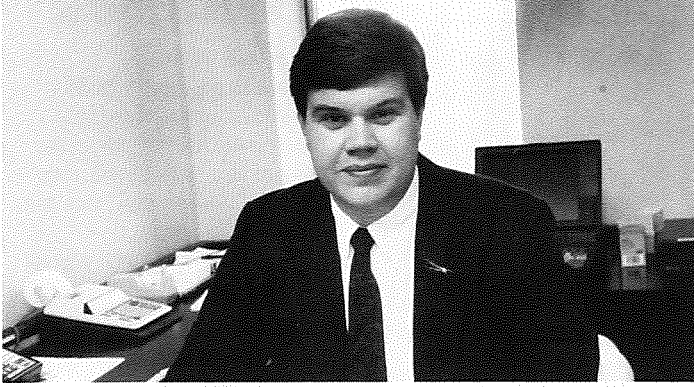


PERSONALITY PROFILE



Ken Schultz — Construction Manager

“Shannon Construction was selected by The Galbreath Company to centralize all construction activities in USX Tower,” says Mr. Ken Schultz, vice president with Shannon Construction and the Construction Manager for The Galbreath Company at USX Tower.

“As Construction Manager, I oversee and coordinate all construction activities in the building,” he says.

“Direct tenants must contact me if they are planning to have any type of construction done — a door painted, offices reconfigured or any remodeling of their space.”

“As soon as the decision is made to have work done, that’s the time to contact me,” says Mr. Schultz. “On behalf of Shannon Construction, I can assist the tenant in identifying the best way to do the project and ensure that they don’t violate building codes and rules. I can also help them to select an architect and designer and to stay within the budget,” he says.

“Construction can sometimes be a hassle, and I just want the tenants to know that Shannon Construction is here for them to use. We can offer suggestions and tell them about new products and finishes. We also coordinate in-house services as they relate to construction such as security, cleaning and access to the loading dock and elevators.”

“Shannon Construction acts as the building representative in construction meetings in most cases,” says Mr. Schultz. “We also secure all permits necessary to do the work.”

“At Shannon Construction, we believe that the least amount of disruption is best. And because we set the construction schedule for the entire building, we can arrange it so it will be the least disruptive to the tenant.”

Once the work is completed, Mr. Schultz reviews the contract with the tenant to make sure that everything was done to specification.

Some examples of work done in USX Tower by Shannon Construction are the newly opened Yogurt Exchange, Warburton’s, Top of the Triangle and several tenant offices on the 49th floor.

“Tenants can call me at 553-8806 for further information on what I can do for them,” says Mr. Schultz. He points out that The Handbook of General Requirements for Tenant Improvements also gives more detailed information of the services available.

Mr. Schultz holds a B.S. in Construction Management from Purdue University. Prior to joining Shannon Construction, which he owns with his father, Mr. Schultz worked for Bechtel, Inc., the world’s largest construction company.

Small Business Series Offered at Carnegie

▼ The Carnegie Business Library, located next to USX Tower in One Mellon Bank Center, is offering an 8-week series of lectures on starting and managing a small business.

The program is free and open to the public and is presented in cooperation with the Small Business Administration (SBA) and the Service Corps of Retired Executives (SCORE).

The series schedule is as follows:

May 9 — Success and Failure Factors in Small Business

May 16 — Marketing for a Small Business

May 23 — Advertising and Sales Promotion

May 30 — Business Planning

June 6 — Financing a New Business Venture

June 13 — Legal Steps in Starting a Business

June 20 — Recordkeeping and Taxes

June 27 — Business Insurance

For more information, contact the Carnegie Business Library at 281-5945.

Tenant Reminder

▼ Tenants with questions or concerns regarding any building function, such as housekeeping, security, lighting or plumbing, should contact The Galbreath Company Operations Department at 553-8806.

USX Invites Continued

individual who raises the most money. Other prizes include a dream weekend at the Pittsburgh Vista International Hotel, a party at the Pittsburgh Brewing Company “Pub,” a week of “Space Camp” adventure for three children (courtesy of Rockwell International), four cellular phones, Steeler tickets and Pirate tickets and much more.

For further information or to register, contact Alma Surenda at 433-4701 or Janet Fryer at 433-2227.

Mini-Golf Continued

at 11:30 a.m. and will remain open daily from 11:30 a.m. to 5:00 p.m. until May 3rd. The donation is \$5.00 per round.

For further information or to make a donation to Project Bundle-Up, call The Galbreath Company at 261-9940.



USX Tower hosted a gala benefit held by The Pittsburgh Opera. Special guests included world-renowned tenor Placido Domingo and San Francisco opera star Ann Panagulis.